Investor Presentation

Second Quarter 2014

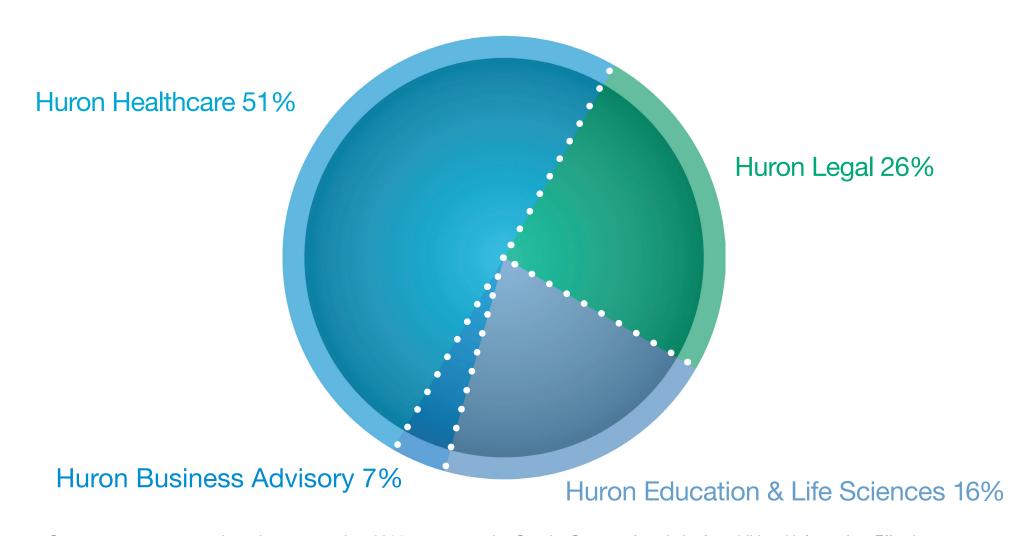


Experience. Redefined.®

Statements in this presentation that are not historical in nature, including those concerning the Company's current expectations about its future requirements and needs, are "forward-looking" statements as defined in Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act") and the Private Securities Litigation Reform Act of 1995. Forward-looking statements are identified by words such as "may," "should," "expects," "provides," "anticipates," "assumes," "can," "will," "meets," "could," "likely," "intends," "might," "predicts," "seeks," "would," "believes," "estimates," "plans" or "continues." These forward-looking statements reflect our current expectations about our future requirements and needs, results, levels of activity, performance, or achievements, including, without limitation, current expectations with respect to, among other factors, utilization rates, billing rates, and the number of revenue-generating professionals; that we are able to expand our service offerings; that we successfully integrate the businesses we acquire; and that existing market conditions continue to trend upward. These statements involve known and unknown risks, uncertainties and other factors, including, among others, those described under "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2013, that may cause actual results, levels of activity, performance or achievements to be materially different from any anticipated results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. We disclaim any obligation to update or revise any forward-looking statements as a result of new information or future events, or for any other reason.



Huron Operating Segments



Segment percentages are based on year-to-date 2014 revenue results. See the Company's website for additional information. Effective January 1, 2014, the Huron Financial segment name changed to Huron Business Advisory. In addition, the Company reorganized the EPM practice to Huron Business Advisory.



Huron Healthcare

Business Drivers

transition from fee-for-service to value-based care

post-reform alignment among physicians and providers

intense pressure to reduce cost

declining reimbursement

enhanced quality of care - focus on outcomes and quality measures

significant IT investments

Clients We Serve

hospitals

health systems

academic medical centers

physician groups





Huron Legal

Business Drivers

strong incentive to reduce corporate legal costs and related litigation and investigation expenses

proliferation of electronic documents

complex regulatory challenges

increased use of technology to support discovery and matter management

Clients We Serve

global 1,000 companies

Am Law 100

leading European law firms





Huron Education

Business Drivers

decreased public financial support

research funding has flattened

rapidly expanding on-line learning platform

competing in global arena for brand and students

lack of revenue growth due to tuition pricing pressure

Clients We Serve

colleges and universities

research institutions

academic medical centers





Huron Life Sciences

Business Drivers

increasing global regulations demanding greater transparency

escalating research costs leading to more outsourcing

expiring patents, generic competition, and slow pipeline development creating more M&A

growing need for compliance and business integration services

increasing need from c-suite executives to address strategic business issues driven by a complicated technical, commercial and regulatory environment

Clients We Serve

pharmaceutical companies

medical device manufacturers

law firms and investment firms





Huron Business Advisory – Financial Advisory

Business Drivers

distressed industries or underperforming companies

debt or equity transactions

turnaround situations, M&A activity, bankruptcies, disputes or litigation

interim management needs: CEO, CFO, CRO

advice to executive management and boards of directors facing complex situations

Clients We Serve

provide a flexible service model: serving large corporations or middle market clients, law firms, investment banks, lenders & private equity





Huron Business Advisory – Enterprise Performance Management

Blue Stone, a Huron Consulting Group solution

Business Drivers

finance departments addressing complex technology and analytic decision-support needs

CFOs looking to improve and optimize their budgeting, planning, and consolidation processes

analytic functions developing Big Data strategies and predictive analytic capabilities

office of CFO seeking an integrated solution to both their Enterprise Performance Management and Business Intelligence needs

Clients We Serve

office of the CFO

assist clients across industries, including financial services, retail, higher education, utilities, healthcare, and more



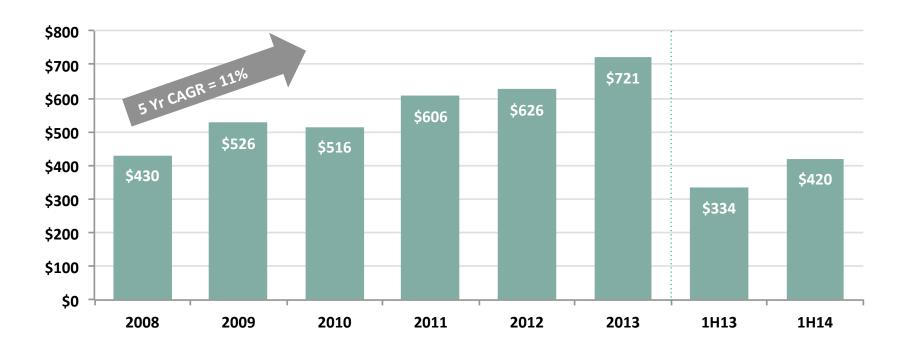


Financial Overview



Growth Track Record

Revenues from Continuing Operations (in millions)





Growth Track Record

Adjusted EBITDA (in millions) and Adjusted EBITDA Margins

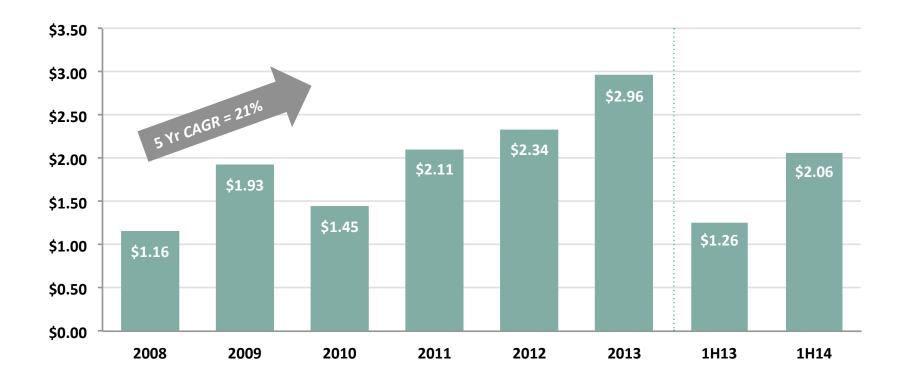


See accompanying appendix for a reconciliation of Adjusted EBITDA, which is a non-GAAP measure, to the most comparable GAAP measure.



Growth Track Record

Adjusted Diluted Earnings Per Share

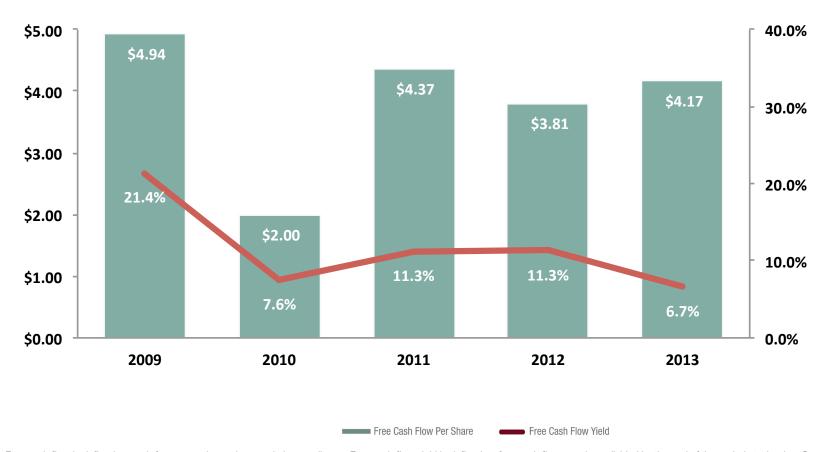


See accompanying appendix for a reconciliation of Adjusted Diluted Earnings Per Share, which is a non-GAAP measure, to the most comparable GAAP measure.



Free Cash Flow

Free Cash Flow Per Share & Free Cash Flow Yield



Free cash flow is defined as cash from operations minus capital expenditures. Free cash flow yield is defined as free cash flow per share divided by the end of the period stock price. See accompanying appendix for a reconciliation of free cash flow, which is a non-GAAP measure, to the most comparable GAAP measure.



Operating Metrics

Operating Metrics (from continuing operations)

	2009	2010	2011	2012	2013
Number of Full-Time Billable Consultants	1,071	1,108	1,275	1,472	1,683
Headcount Leverage (1)	9.3	9.9	11.1	14.5	14.3
Full-Time Billable Consultant Utilization Rate	72%	73.6%	75.1%	75.4%	75.8%
Average Full-Time Equivalents	743	900	1,134	1,145	1,164
Revenue Per Day (in thousands)	\$2,176	\$2,173	\$2,539	\$2,631	\$3,030



⁽¹⁾ Headcount leverage is the number of non-MD full-time billable consultants divided by the number of MDs at the end of each period.

Appendices

Reconciliations of Non-GAAP Measures to Comparable GAAP Measures

In evaluating the Company's financial performance, management uses earnings before interest, taxes, depreciation and amortization ("EBITDA"), Adjusted EBITDA, Adjusted EBITDA as a percentage of revenues, Adjusted net income from continuing operations, and Adjusted diluted earnings per share from continuing operations, which are non-GAAP measures. Our management uses these non-GAAP financial measures to gain an understanding of our comparative operating performance (when comparing such results with previous periods or forecasts). These non-GAAP financial measures are used by management in their financial and operating decision making because management believes they reflect our ongoing business in a manner that allows for meaningful periodto-period comparisons. Management also uses these non-GAAP financial measures when publicly providing our business outlook, for internal management purposes, and as a basis for evaluating potential acquisitions and dispositions. We believe that these non-GAAP financial measures provide useful information to investors and others in understanding and evaluating Huron's current operating performance and future prospects in the same manner as management does, if they so choose, and in comparing in a consistent manner Huron's current financial results with Huron's past financial results. Investors should recognize that these non-GAAP measures might not be comparable to similarly titled measures of other companies. These measures should be considered in addition to, and not as a substitute for or superior to, any measure of performance, cash flows or liquidity prepared in accordance with accounting principles generally accepted in the United States.



Reconciliations of Non-GAAP Measures

Reconciliation of Net Income from Continuing Operations to Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) (in millions)

	2008	2009	2010	2011	2012	2013	1H13	1H14
Revenues	\$430	\$526	\$516	\$606	\$626	\$721	\$334	\$420
Net Income From Continuing Operations	\$(1)	\$14	\$7	\$21	\$36	\$66	\$27	\$54
Add Back:								
Income Tax Expense	14	19	13	22	30	48	21	19
Interest & Other Expenses	17	10	14	12	8	6	4	3
Depreciation & Amortization	27	26	23	24	22	24	11	15
EBITDA	57	69	57	79	96	144	63	91
Add Back:								
Non-Cash Compensation	15	6	-	-	-	-	-	-
Restatement Related Expenses	-	18	9	5	2	-	-	-
Restructuring Charges	2	2	4	4	4	1	-	1
Goodwill Impairment	-	8	-	22	13	-	-	-
Litigation Settlements (other gain)	-	(3)	17	1	1	(7)	(1)	(1)
Adjusted EBITDA	\$74	\$100	\$87	\$111	\$116	\$138	\$62	\$91
Adjusted EBITDA %	17.2%	18.9%	16.9%	18.3%	18.5%	19.2%	18.6%	21.7%



Reconciliations of Non-GAAP Measures

Reconciliation of Net Income from Continuing Operations to Adjusted Net Income from Continuing Operations (in millions)

	2008	2009	2010	2011	2012	2013	1H13	1H14
Net Income (Loss) From Continuing Operations	\$(1)	\$14	\$7	\$21	\$36	\$66	\$27	\$54
Weighted Average Shares	18	21	21	22	22	23	23	23
Diluted Earnings (loss) Per Share (EPS)	\$(0.07)	\$0.66	\$0.36	\$0.99	\$1.61	\$2.92	\$1.20	\$2.34
Add Back:								
Amortization of Intangible Assets	12	9	8	8	7	7	3	5
Non-Cash Compensation	15	6	-	-	-	-	-	-
Restatement Related Expenses	-	17	9	5	2	-	-	-
Restructuring Charges	2	2	4	4	4	1	1	1
Goodwill Impairment	-	8	-	22	13	-	-	-
Litigation Settlements (other gain)	-	(2)	17	1	1	(6)	(1)	(1)
Tax Effect	(6)	(14)	(15)	(15)	(11)	(1)	(1)	(2)
Total Adjustments, Net of Tax	23	26	23	25	16	1	2	3
Net tax benefit related to "check-the-box" election	-	-	-	-	-	-	-	(10)
Adjusted Net Income From Continuing Operations	\$22	\$40	\$30	\$46	\$52	\$67	\$29	\$47
Weighted Average Shares	19	21	21	22	22	23	22	23
Adjusted Diluted EPS From Continuing Operations	\$1.16	\$1.93	\$1.45	\$2.11	\$2.34	\$2.96	\$1.26	\$2.06



Reconciliations of Non-GAAP Measures

Reconciliation of Cash from Operating Activities to Free Cash Flow (in millions)

	2008	2009	2010	2011	2012	2013
Cash from Operations	\$101	\$114	\$50	\$109	\$102	\$115
Less Capital Expenditures	(20)	(13)	(9)	(15)	(18)	(20)
Free Cash Flow	\$81	\$101	\$41	\$94	\$84	\$95
Diluted Shares	19	21	21	22	22	23
Free Cash Flow Per Share	\$4.26	\$4.94	\$2.00	\$4.37	\$3.81	\$4.17
End of Period Stock Price	\$57.27	\$23.04	\$26.45	\$38.74	\$33.69	\$62.67
Free Cash Flow Yield	7.4%	21.4%	7.5%	11.3%	11.3%	6.7%



Huron: A Closer Look



Fast Facts

\$720M+ revenue

2,500+ full-time employees

1,500+ billable consultants

900 client engagements

serving more than:

- 425 health systems, hospitals and medical centers
- 400 corporate general counsel
- 350 universities and research centers

15+ global offices/document review centers

NASDAQ Global Select Market / HURN





Huron Recognition







The Chicago Tribune 2013



Turnarounds & Workouts 2013



2014 Corporate Equality Index/ Human Rights Campaign Foundation

University Business 2013



Platinum Partner
Oracle's PartnerNetwork

Modern Healthcare 2013



Consulting 2013, 2012 & 2011



The Oregonian 2013



Huron Solutions in Detail

Business Advisory	Research Enterprise Solutions	Law Department Management Law Firm Strategy & Management				
Capital Advisory	Technology Solutions					
Forensic Investigations	Healthcare	Records & Information Management				
Operational Improvement	Clinical Documentation	Staffing				
Restructuring & Turnaround	Improvement					
Transaction Advisory	Clinical Operations	Technology Implementation				
Valuation	Human Resources	Life Sciences				
Business Intelligence	Labor	Pharmaceutical & Medical Device Solutions				
Enterprise Performance	Non-Labor	Research Enterprise Business & Software Solutions Software				
Management	Physician					
Education	Revenue Cycle					
Strategy Solutions	Strategy					
University Performance Improvement Solutions		Click® Portal Solutions				
	Legal	ecrt® Effort Reporting Solution				
	Discovery	efacs™ F&A Solution				



Huron Leadership



Jim Roth
Chief Executive Officer,
President & Director



Mark Hussey
EVP, Chief Operating Officer,
Chief Financial Officer
& Treasurer



Diane Ratekin EVP, General Counsel & Corporate Secretary



Experience. Redefined.

